

WEE TAIL Kids Consignment Sale Fall and Winter 2017

Sale Dates: Thurs Sept 21st 9:00am-7:00pm
Fri Sept 22nd 9:00am-6:00pm (25% off Discount Day)
Sat Sept 23rd 8:00am-2:00pm (50% off Discount Day)

Location: Hawkeye Downs Expo South 4400 6th St. SW

Drop offs Sept 18th/19th by Appointment, sign up on line

Workers-Sale: Tues Sept 19th 5:30pm-8:30pm
Pre-Sale: Wed Sept 20th 5:30pm-8:30pm

Pick UP Times Unsold Items: Sun Sept 24th 12:30PM-6:30PM
Pick UP Times Check: TBD or You can have it mailed with a self addressed stamped envelope

(I will send links out for that as it gets closer)

We will accept fall and winter children's clothing (sizes 0-18) also accepting juniors, 0-5 and XS-Medium. NOTHING larger than that, I simply don't have space. Toys, books, sports equipment, baby items/equipment. **Maternity**, I have decided for this sale to **NO LONGER ACCEPT IT**. Last fall was so crowded with and I want to free up rack space for hot sellers like winter coats and halloween costumes. NO short sleeves (unless they are Part of an outfit that won't sell in summer/spring)

The success of this sale depends on the high quality of our items. All clothing should be in style. All items must be clean and in excellent condition. Due to the high volume of clothing & limited space, we will refuse any items which are too worn, stained, torn, pilled, missing buttons, etc. Also please remove any pet hair before bringing them out. Items not meeting our quality standards will not be put on the sales floor. Please double check your items before you bring them out it will speed up check in. Please don't take it personally if we give an item back. We are just trying to keep the sale from getting overcrowded and a great shopping experience. **IF YOU ARE A SMOKER PLEASE AIR YOUR ITEMS OUT BEFORE BRINGING THEM OUT.**

PREPARING ITEMS for sale:

Clothing: All clothing should be laundered, pressed & HUNG on WIRE HANGERS (hook facing towards left). See diagram below. Please button all buttons, snap all snaps & zip all zippers. Shirts should be hung on the hanger NOT PINNED to it. Pants should be opened out & pinned* to the top sides of the hanger. See diagram A. Two-piece items should have the tops HUNG on the hanger first & then the bottoms pinned* to the back, outside the top, through the top of the hanger. See Diagram B. Tags should be pinned at the top right for all clothing items. Smaller items (socks, tights, hats, etc.) should be placed in plastic Ziploc bags & then can be pinned to the outfit.

*Use only safety pins, NO STICK PINS & no small brass safety pins.

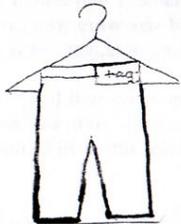


Diagram A



Diagram B (Hang shirt on Hanger

First)

Many dry cleaners recycle wire hangers you just need to call & ask. I also have some on a first come first serve basis.

Shoes: **Everyone can bring a total of 10 pairs of boys shoes and 10 pairs of girls shoes.** Dance shoes, sports shoes, boots & slippers are not included in the 10 pairs. Shoes should be tied/buckled together or if size permits placed in plastic Ziploc bags (no shoe boxes, please). I use zip ties from the dollars store to attach shoes together with great results!!! Please make sure your shoes are in GOOD used condition!! We will be checking shoes in this year. We end up with more shoes than are manageable, so we are trying to keep it more organized to make it more pleasant shopping.

Toys: Toys should be clean & contain all original parts. Please don't bring broken toys or toys that have been recalled. The small parts should be placed inside a plastic Ziploc bag & taped to the toy. NO STUFFED ANIMALS. Books sold, as a group must be placed inside large Ziploc bag with titles written on the price tag. All electronic toys/items must work. We will provide test batteries (AAA, AA, C, D and 9 volt) at the check out desk for customers to verify that the item works. EACH SALE SEASON I GET COMPLAINTS ABOUT PEOPLE GETTING AN ITEM HOME AND IT NOT WORKING, PLEASE TEST YOUR ELECTRONICS BEFORE BRINGING THEM OUT. If the item requires any other type of battery other than the ones listed above please include with item & price accordingly. . **NO BIKE HELMETS. NO VHS TAPE (low sellers)**

Baby Equipment: We do not accept the following items: CRIBS, CAR SEATS, PACK & PLAYS, SAFETY GATES WITH THE "V" SHAPE AT THE TOP, BATH SEATS (that suction to the tub), CRIB BUMPERS & USED BOTTLE NIPPLES. All other baby equipment must be less than 10 years old & sell better if they have instruction manuals. (Many manufacturers have downloadable ones online). These restrictions are for your safety, shopper's safety, & reduce liability to you and me. Big Baby Equipment like strollers, high chairs, swings & are really GOOD sellers!!!

NEW FOR THIS SALE: I AM DISCONTINUING KIDS BEDDING AND BACK PACKS. THEY TAKE UP 5-6 TABLES OF SPACE AND ARE LOW SELLERS. ROOM DECOR WILL STILL BE ACCEPTED.

To check your items for recalls check: www.recalls.gov & www.cpsc.gov/cpsc/pub/prerel/prerel.html Do not bring recalled items.

Pricing your item: You decide the sale price of your items & will receive 65% of your asking price. When pricing your items consider: the cost of the item new, amount of wear, whether it is a current style, is it brand Name/designer clothing & what you would pay for item used. Your prices should be fair but realistic depending on the item. Price items using \$.50 increments. A website to help with pricing: <https://consignmentmommies.com/Resources/ClothingGuide.htm>

ELECTRONIC TAGGING INSTRUCTIONS

No handwritten tags, all tags are computer generated. **IF YOU ARE CHANGING ANYTHING IN THE MY CONSIGNMENT MANAGER SYSTEM ON A TRANSFERRED ITEM, IT WILL FLAG IT AND MAKE IT AN ORPHAN ITEM OR ONE WE HAVE TO MANUALLY ENTER.** So no crossing out prices on a card. You need to print a new card if you are changing the price or discount information.

New consignors, set up your account and it will walk you through process. Existing consignors log in to your account it will walk you through transferring any items you want from previous sales to spring sale. Your items stay in inventory for 18 months and fall off after 18 months of inactivity. If you need any help with this process. Call or text or email.

Tagging your items: Use only 65 LB Cardstock in white or pastel colors, matte not glossy finish, to tag your items (this is so important for the barcodes to stay readable).

Sign up @ www.myconsignmentmanager.com/weetailconsignmentsale You print them and cut them down. You can print 8 to a sheet. They will have barcodes. The system will assign consignor numbers. Please make sure you put one safety pin through card twice to prevent them from falling off. The tag should be pinned* on the upper right hand side of garment, pinned on other cloth items such as blankets, etc.; placed inside the Ziploc bag for bagged items, or securely taped on toys, baby equipment, back side of single books, etc.

DISCOUNT information. If you choose to discount your items they will go down to 50% on Saturday. Friday all discounted items will be 25% off & Saturday all discounted items will be 50% off. You still have the option to not discount your items. Before you print the cards please check that you have the correct DISCOUNT & DONATE options. You can edit your options before printing if you have picked the wrong one.

You will be able to see what sells as the sale goes on. You will also be able to see your check total even before you pick it up.

****I will cut off item entry on Evening of Sept 16th You will be able to print after that time just no more entry. So please plan ahead. ****

Please estimate a numerical size for clothing instead of just putting small, medium or large. It makes getting things set up for the sale much easier. Here is a website to help you:
<http://www.kidsconsignmentsales.com/clothingsizeconversion.htm>

Drop-Off Dates: Scheduled for Mon Sept 18th and Tuesday Sept 19th by appointment. Drop off will start at 10:30 am on Mon & stop at 1:30 on Tues. Please sign up on line or call Mary at 360-1212 to set up your time. You may also email me at weetail2004@yahoo.com, with your preferred drop off time & working times. If you are going to have a large amount of items maybe block off two drop off times. Have all items sorted by sex and in size order (ex all 6's together, all 7's together, etc.) when you arrive to make the check-in go much smoother & faster. We will ask you to fix improperly hung or tagged items at drop-off. Also please be prepared to put your shoes, toys, and etc out while we check your clothing items in. Please set up your appointment by Sept 16th, so I can play my layout.

I am asking each consignor to leave a large Rubbermaid tote (without a lid) or a large cardboard box with your Name & Consignor # clearly marked on it. As we are sorting down then we can place your items in your totes. They will be stored until the sorting down process begins. You may leave more than one if you are someone with a large amount of items.

Pick-Up of unsold items: We will be scheduling appointments to pick up unsold items at a link I will send out later. All unsold items will have to be picked up Sun Sept 24th. 12:30PM-6:30 PM. Checks will be available for pick up Friday Sept 28th TBD You may also arrange to have your check sent, please bring a self-addressed envelope with one stamp on it. They will go out on Sept 28th after check pick up. Your inventory will be available for you to check online.

I will also have multiple charities come to pick up items after the sale, if you would like to donate what doesn't sell. When you are online you can choose the donate option when you print cards. It will print a red dot (Grey dot if you do black and white) This is completely optional, I just want to make it available.

Miscellaneous:

To receive two passes for the consignor pre-sale, you must contribute a minimum of 10 items. You will receive the passes at your drop-off time. Friends, family, or neighbors may use passes if you are unable to make it to the pre-sale.

A \$6.50 advertising fee will be deducted from your sale proceeds. Radio, Print and postcards 800++ potential shoppers. Please help the success of this sale by getting the word out to future consignors and shoppers. If you are involved with a playgroup or another organization that would benefit from this sale, let me know & I can provide you with more flyers.

REFER YOUR FRIENDS YOU WILL RECEIVE A 5.00 GIFT CERTIFICATE FOR EACH FRIEND YOU REFER. THERE IS A SPOT FOR THEM TO FILL OUT ONLINE

Workers are needed before, during & after the sale. There will be a shift Sat evening from 6:00-9:00 PM. This shift we will be getting things sorted down back into consignor #'s, if organizing is your strong suit consider this shift You can also help on Sun giving consignors back their items. If you work at least three hours for the sale you will have the opportunity to shop the workers presale on Sept 19th . This opportunity is only for the worker & NO GUESTS will be allowed to shop at this time. If you are unable to work at your scheduled time, please contact me as soon as possible to make other arrangements. If you do not show up for your shift & you have shopped at the workers sale 15.00 will be deducted from your profits. Also you must stay the full three hours!! SIGN UP FOR YOUR WORK SCHEDULE ON LINE.

Thanks in advance see you in a few weeks! Mary Locher